Test Medical Co. Ltd

Contact:
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About Us

Test Company is established & registered in 2007 in the capital city of Sudan, Khartoum.
Test Co was established to create a new business concept, to serve the local market more professionally and efficiently and to build a solid basis for a huge operation in the Medical, Pharmaceuticals & Healthcare Fields, which is our focus in this profile and to provide products & services beyond our customer expectation. Improving our services with every step we take & making our customer response management more focused on real market need. The Prime Directive of our Existence.

The name (Test) is based on everything in life is based on series of tests & experiments, so in our company we have made a promise on testing our products & services towards our precious customers. Setting & drawing up a new picture of quality products, luxury services & confident deliveries.

Activities:

- Participating in our customers life before & after serving them.
- Paying more attention to the need of the community.
- Hosting meetings & conferences regarding current updates in our field.
- Participation in all related medical events and exhibitions in the country.
- Regular promotional visits and continuous update to the customers list.
- Arrange for product presentation for the most important clients.
- Prepare the monthly promotion report.
- Human resources are our main power, therefore an organized evaluation program will be held for our employees to test their ability in upgrading themselves.
Management & Staff:
Test Company is management is build on the principles of ethical business behavior and an optimal management structure to realize client's objectives, ensuring efficiency of operations while continuing to build a dynamic and profitable enterprise.

The foundation of our corporate integrity is the personal integrity of each individual. All TEST staff proudly conduct their business with strong values of honesty, integrity, and Professionalism.

Facilities & Resources:
- Distribution Vans (3 Vehicles).
- Mobile Cold Storage Van (2 Vehicle).
- Ambient Storage Facility (2).
- Cold Storage Facility (1).

Management & Staff:
Sales & Marketing: 11
Finance & Accounting: 4
After sales services (Biomedical Engineers): 3
After sales services (Application Specialists): 6
Logistics: 5
Store keeper: 2
Operational Projects: 20

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Khartoum, Hospital Street
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TEST MEDICAL COMPANY

Products:
Life Science Reagents

Origin: Germany
Products: Life science (Kits, reagents, diagnostics, mobile diagnostics, consumables and accessories and LIMS).
Website: www.analytik-jena.de

Origin: Korea
Products: DNA prep, RNA prep, Protein, PCR, RT-RT- PCR, Real Time PCR, Cloning, Cell Culture, Chemicals and Pre-made Buffer.
Website: www.intronbio.com

Origin: Korea
Products: Food safety (Food and water borne pathogen, Animal species ID (halal testing), GMO, food allergen and protozoa), Animal health and NA Extraction kits.
Website: www.kogene.co.kr

Origin: Korea
Products: Oligo primers, Sequencing and Bioinformatics.
Website: eng.sansure.com.cn

Origin: China
Products: Real Time PCR detection assays (Human Assays)

Origin: Germany
Products: PCR Kits and Purification Kits.
Website: www.macrogen.com

Khartoum, Hospital Street
www.macrogen.com
eng.sansure.com.cn
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www.altona-diagnostics.com
TEST MEDICAL COMPANY

Reagents Products:

**Elisa Kits**
- Origin: USA
- Products: Infectious diseases, Autoimmune diseases, Hormones, Steroids, Serum Proteins, Diabetes and Cardiac markers, Allergy and Anemia.
- Website: [www.chemux.com](http://www.chemux.com)

**Haematology**
- Origin: France
- Products: Hematology Reagents.
- Website: [www.sfri.com](http://www.sfri.com)

Histopathology & Molecular Pathology

**DIA PATH**
- Origin: Italy
- Website: [www.diapath.com](http://www.diapath.com)

**Biogenex**
- Origin: USA
- Products: IHC, ISH, CISH, FISH, miRNA, Special Stains, In situ PCR and IF.
- Website: [www.biogenex.com](http://www.biogenex.com)

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Reagents Products:

Diagnostic Division

*Eurospital*

- **Origin:** Italy
- **Products:** Coeliac disease, Diabetes, Gastroenterology, Autoimmunity, Thalassaemia screening and OS-MORED.
- **Website:** [www.eurospital.it](http://www.eurospital.it)

Consumables

*Kang Jian*

- **Origin:** CHINA
- **Products:** Laboratory Consumables, Shaking Rotator, Roller Mixer, Vortex Mixer and Colonometer.
- **Website:** [www.china-kangjian.cn](http://www.china-kangjian.cn)

POCT Reagents

*Green Cross Medis*

- **Origin:** Korea
- **Products:** HbA1c and CRP Reagents
- **Website:** [www.ceragemedisys.com](http://www.ceragemedisys.com)

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Equipments Products:

**Life Science**

**analytikjena**
- Origin: Germany
- Website: [www.analytik-jena.de](http://www.analytik-jena.de)

**Eye Cosmetics**

**Eyemed Technologies™**
- Origin: Italy
- Products: ADORE lenses
- Website: [www.eyemed.it](http://www.eyemed.it)

**Histopathology & Molecular Pathology**

**DiAPATH**
- Origin: Italy
- Products: Storage and safety devices, autopsy and specimen preparation, cytology, staining and cover slipping, Inclusion, Microscopy, Microtomy, Processing, Accessioning, Grossing and Tracking.
- Website: [www.diapath.com](http://www.diapath.com)

**POCT**

**GREEN CROSS MEDIS**
- Origin: Korea
- Products: HbA1c and CRP Analyzer
- Website: [www.ceragemmedisys.com](http://www.ceragemmedisys.com)

**EKF Diagnostics**
- Origin: UK
- Products: DiaSpect Tm hand-held Hemoglobin Analyzer
- Website: [www.ekfdiagnostics.com](http://www.ekfdiagnostics.com)

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Equipments Products:

General Laboratory

SIGMA
Origin: Germany
Products: Laboratory Centrifuges and accessories.
Website: www.sigma-zentrifugen.de

JSR
Origin: Korea
Products: General Lab Equipments (Autoclave, Block heater, Circulation bath, Climatic chamber, Cold trap bath, Growth chamber, Incubator, Laboratory refrigerator, Muffle Furnace, Orbital Shaker, Oven, Safety cabinet, Shaking incubator, Stability chamber (IHC), Water bath and Water still).
Website: www.jsr.kr

GFL
Origin: Germany
Website: www.gfl.de

memmert
Origin: Germany
Products: Heating/Drying ovens, Incubators, Climate chambers, Water and Oil baths.
Website: www.memmert.com

Pro · Way
Origin: China
Products: Microscopes (digital, biological, stereo, multi-viewing biological, fluorescent, polarization, metallurgical, education, comparison, industry and accessories.
Website: www.proway-microscope.com

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Equipments Products:
Diabetic Products

Sinocare Inc.
Origin: China
Website: www.sinocare.com

SAFE-ACCU
BLOOD GLUCOSE MONITORING SYSTEM

Specification
FAD-GDH System
Blood sample: fresh capillary whole blood
Calibration sample: venous plasma
Test range: 20-600 mg/dL (1.1-33.3 mmol/L)
Test time: 10s
Blood volume: 0.6μl
HCT: 30-60%
Expiry date: 24 months
Memory: 200 test results
Battery lifetime: above 1000 times

SAFE-ACCU 2
BLOOD GLUCOSE MONITORING SYSTEM

Specification
FAD-GDH System
Blood sample: fresh capillary whole blood
Calibration sample: venous plasma
Test range: 20-600 mg/dL (1.1-33.3 mmol/L)
Test time: 10s
Blood volume: 0.6μl
HCT: 30-60%
Expiry date: 24 months
Memory: 200 test results
Battery lifetime: above 1000 times

SAFE-ACCU 2
Specification
Blood sample: fresh capillary whole blood, venous whole blood, arterial whole blood
Calibration sample: venous plasma
Test range: 20-600 mg/dL (1.1-33.3 mmol/L)
Test time: 5s
Blood volume: less than 0.8μl
HCT: 20-70%
Expiry date: 24 months
Memory: 500 sets blood glucose test values,
100 sets control solution test values
Battery lifetime: 1000 tests

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Sales Department:
Test Company enjoys rich experience and cooperation links utilized to survey and introduce different products through our local distribution networks, covering States and the capital city, Khartoum.

Sales Teams:
Each branch is supported by qualified and hard-working sales team, while each sales team report directly to the Branch Manager on a daily basis. Our sales team allows the fast and prompt deliveries.

Commitments:
- Respects for the customer.
- Shared destiny with all partners.
- Consistent superior performance.
- Adhere to societal norms, laws & ethos.
- Fairness & transparency with members.
- Exceed customer expectation through world-class process.
Operation Projects:

Test Medical Co. Ltd has its own laboratories which are:

Molecular Diagnostics Center in Aliaa Hospital which is fully equipped with molecular instruments (Thermal cycler, Real Time thermal cycler, Gel electrophoresis, Gel documentation system, automated extraction, spectrophotometer, cold centrifuge and PCR safety cabinet. The working staff is highly qualified, well trained and have more than 10 years experience in life science. The lab is doing the infectious real time PCR testing and is going to introduce HLA typing and Oncohematology on molecular basis.

Shawamikh hospital laboratory is operating by Test Medical Co. Ltd

We established Test Medical Laboratories as new big investment for our company. The main branch in capital khartoum city now is open for customers and started opening new three branches to cover all capital areas.
Support Services:

Is the department responsible of after sales services to the client starting from the safe unpacking of the unit, proper installation, preventive maintenance and regular follow up visits to fix the defected unit which is done by the section of biomedical engineers and application specialists, solve the operation trouble shooting, helping the clients making their orders which is done by the section of application specialists beside their role in the promotion.

The dept handles both local and national routine service and maintenance tasks, categorized by priority, region and equipment type. The Service Section aims to establish and accomplish the following goals and to be more active in the activities mentioned herein:
Pre-sale technical evaluation and recommendation.
Prepare the necessary company and/or departmental reports.
Prepare instruments and the required accessories for delivery to customers.
Receiving and inspection of ordered instruments and spare parts upon delivery.
Installations of instruments and perform instrument start-up after the installation.
Perform preventive maintenance protocol to all instruments in-or-out of warranty status.
Preparation and / or reviewing of specifications of instruments and spare parts to be ordered.
Prepare schedule and to implement customers visits to check that the instruments are working.
Prepare installation requirements for all instruments in order to be handed to the client at the time of contract signing.
Perform the required warranty maintenance visits on the instruments in clients sites according to the manufacturers specifications.
Attend to customers service calls promptly and provide the customers the necessary services where possible.

The application division tasks are:
Regular visits according to the weekly scheduled to make sure that the instruments are in an excellent operation status.
Prepare start up kits need to be used for each instrument during the application training to be standard for the new clients.
Prepare the weekly report about the operational status of the instruments.
Tenders:

Test Medical Co. had an active account with the key organizations in the country and had won many tenders in past years, some of them mentioned here below:

- Federal Ministry of Health - Ahmed Gasim Hospital (HLA TYPING LAB).
- Ministry of Higher Education and Scientific Researches - Central laboratory (Arboviruses project).
- University of Khartoum, Institute of Endemic diseases.
- Alribat national university (Molecular Biology Lab).
- Central Medical Supplies - many deals as it is the central purchasing unit for governmental hospital.
- Ministry of Higher Education and Scientific Researches - University Of Khartoum - Faculty Of Scienes (Leishmania Researches Laboratory).
- Social Security Investment A authority - Medical Investment Department (AL-OBAYED GENERAL HOSPITAL PROJECT MEDICAL EQUIPMENT BID).